**BUSINESS MANAGEMENT NATIONAL 5**

**CONTENT**

Business plays an important role in society. We all rely on businesses and entrepreneurs to create wealth, prosperity, jobs and choices. The purpose of the Course is to develop learners’ understanding of the way in which businesses operate in the current dynamic, changing, competitive and economic environments, and to encourage entrepreneurial attitudes.

The course is made up of the following:

**Understanding Business** covers sectors of industry, types of business organisations and their stakeholders.

**Management of Marketing** covers market research, marketing mix, ICT in marketing

**Management of Operations** choosing a supplier, types of ethical production, inventory control, quality management techniques and ICT in operations.

**Management of Finance** covers sources of finance, budgeting, breakeven analysis, and profit and loss statements and ICT in Finance

**Management of People** covers recruitment, selection, training, employment legislation and ICT in HR.

**ASSESSMENT**

External examination worth 90 marks (75% of the course) and will complete an assignment in class (which will be externally marked worth 30 marks (25 % of the course).

**HOMEWORK**

Homework will be distributed weekly averaging about 30 minutes per week. Homework will be handed out at least one week before it is due in, to give pupils the opportunity to analyse the task and clarify any queries.

**ENTRY REQUIREMENTS**

* National 4 Business
* National 5 English
* By negotiation with the department